

London Overground Rail Operations Limited

DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2011

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Registration number 5668786

London Overground Rail Operations Limited

DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2011

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DIRECTORS AND ADVISERS

The Directors who served during the year and those in office at the date of signing this report

K L Leong
J P W Long
S Murphy – appointed 31 December 2010
R Holland – appointed 31 December 2010
Tai Chong Chew – appointed 14 September 2011
F Sennhenn – resigned on 31 December 2010
M Rudhart – resigned on 31 December 2010
A Shooter – resigned 19 December 2011
L B Turk – resigned on 01 September 2011

Company secretary and registered office:

W G R Davies

Great Central House
Marylebone Station
Melcombe Place
London
NW1 6JJ

Auditor:

Deloitte LLP
2 New Street Square
London
EC4A 3BZ

Solicitors:

Denton Wilde Sapte LLP
One Fleet Place
London
EC2N 4SA

London Overground Rail Operations Limited

DIRECTORS' REPORT

The Directors submit their annual report and the audited financial statements for the year ended 31 March 2011

PRINCIPAL ACTIVITY

London Overground Rail Operations Limited (the Company) is a 50/50 joint venture between MTR Corporation, operator of the Hong Kong metro, and the Deutsche Bahn Group, operator of the German national rail network. The Company started trading from 11 November 2007 and its principal activity is the operation of London Overground for Transport for London (TfL).

The Company won the right to operate London Overground when it was awarded the London Rail Concession "the Concession" by TfL on 2 July 2007. The duration of the Concession is for seven years from the start of passenger operations on 11 November 2007 with TfL having the option to extend the Concession by a further two years if it so chooses.

The London Overground network consists of passenger railway services between Richmond and Stratford (the North London Line), Watford and Euston (stopping trains only, known as the DC line), Clapham Junction and Willesden Junction (the West London Line), and Gospel Oak and Barking. These lines are collectively known as the North London Railway.

From 23 May 2010 the Company began running services on the East London Line operating between Dalston Junction and Crystal Palace/West Croydon. The latest extension of the East London Line connecting Dalston Junction to Highbury Islington opened for passenger service on 28 February 2011 providing a passenger interchange between the North London Line and the East London line.

Across the London Overground network the Company is the Station Facilities Operator (SFO) at 55 stations and its services call at a further 23 stations managed by other operators.

During the year the Company also managed two major changes to its train fleet. The year saw the introduction of a new fleet of 8 Class 172 units deployed on the Gospel Oak Barking Line and the introduction of an additional vehicle on the North and West London Line units converting them from 3 to 4 cars in length. The Company now operates a fleet comprising 8 Class 172 diesel units and 53 Class 378 electric units.

London Overground Rail Operations Limited

DIRECTORS' REPORT (continued)

BUSINESS REVIEW

KEY PERFORMANCE INDICATORS

The key financial highlights for the year are as follows

	Year ended 31 March 2011	Year ended 31 March 2010
	£'000	£'000
Profit and loss account:		
Turnover	126,253	102,017
Gross profit	12,571	19,673
Operating profit	821	4,206
Net interest receivable	813	225
Balance sheet:		
Fixed assets	6,419	7,745
Net current assets	4,044	749
Net funds	10,371	10,129
Net assets excluding post retirement obligations	8,463	6,493
Shareholders' funds	8,463	6,493
	%	%
Profitability:		
Operating profit	0.7	4.1

Turnover increased by £24.0 million to £126.0 million largely as a result of an additional £17.0 million of enhancement income in relation to a station improvement project underway at 44 of the stations managed by the Company. Further information on the project is provided below but the nature of the project is one-off and the Company does not expect to receive any similar enhancement income in the year ending 31 March 2012.

Operating profit fell when compared to the prior year largely as a result of increased pension costs reported under FRS17 from £2.6 million in the year ended 31 March 2010 to £4.6 million in the year ended 31 March 2011. Further details on pension costs are included in Note 22.

A further reason for a decline in operating profit is due to the uncertainty around the major stations improvement plan, this is covered in more detail under principal risks and uncertainties.

The Company used an industry standard Public Performance Measurement (PPM) during the period. The result for the year to 31 March 2011 of 95.20% (2010: 93.43%) met the target of 93.20% (2010: 93.40%) as contained in its Concession Agreement with Transport for London.

PPM is the UK rail industry's recognised measurement of operational train performance. The figure is a 12-month moving annual average (MAA) and represents the percentage of timetabled passenger services arriving at their scheduled destination within five minutes of the published arrival time.

Under the terms of its Concession Agreement the Company must achieve a PPM MAA result of 94% by 31 March 2012.

DIRECTORS' REPORT (continued)

PRINCIPAL RISKS AND UNCERTAINTIES

Throughout the year the company has continued to undertake a major station improvement plan upgrading the ambience and systems of 44 of the Company's stations. This remains a commercial challenge for the Company.

Under an agreement signed between the Company and TfL there are targeted deliverables for a fixed price and the agreement includes penalties should the Company fail to deliver certain targets on time. The Company therefore has the price, cash flow and operational risk of this project. To date the Company has been successful in avoiding any material adverse impact on the underlying profitability of the operational business but the Company does expect to make a loss on this project.

Income and Costs for the project have been fully recognised for works completed at 31 March 2011, with an allowance for future foreseeable loss. An extensive forecasting exercise has been completed as part of the process of finalising the accounts for the financial year ending 31 March 2011. This exercise anticipates the total spend to complete this project to be in excess of the grant payable by TfL (£34.5m) by approximately £14.1m. Under UK GAAP (SSAP 9 – Stocks and Long-term contracts) the Company is required to record foreseeable losses as soon as they can be estimated with reasonable accuracy. A provision has therefore been made for a future foreseeable loss on this contract at 31 March 2011. However, there are a number of contractual matters that have not yet been agreed and, whilst the directors consider a reasonable estimate has been made of the likely loss to be incurred, the resolution of the outstanding matters may result in further adjustment to the final position.

On 22 May 2011 the company introduced a revised timetable which included increasing the level of service on the North London and West London Lines to eight trains per hour with four trains going to Richmond and four Trains going to Clapham Junction during the morning and evening commuter peaks. The increased service frequency brings with it greater operational challenges but also the opportunity for growth in passenger numbers and revenue.

The objective of the Company in terms of financial instruments is to minimise risk. The Group's principal financial instruments comprise trade debtors, stock, bank balances, trade creditors and shareholder loans. Due to the nature of the financial instruments used by the Company there is no exposure to price risk.

Trade debtors are managed in respect of credit and cash flow risk. The Company monitors amounts outstanding and takes appropriate measures to ensure recoverability. The Company manages the liquidity risk of the bank balances and shareholder loans by maintaining cash flow forecasts in order to identify future cash flow requirements. Trade creditors' liquidity risk is managed by ensuring sufficient funds are available to meet amounts due.

PAYMENT TO CREDITORS

It is the Company's policy to settle the terms of payment with suppliers when agreeing the terms of the transaction, to ensure that suppliers are aware of these terms and to abide by them.

Trade creditors at the period end amount to 25 days (2010: 23 days) of average supplies for the period.

DIVIDENDS

The directors have not declared the payment of a dividend (2010: £nil).

DIRECTORS' REPORT (continued)

EMPLOYEES

London Overground Rail Operations Limited is committed to deliver equality and inclusion in its work both as an employer and provider of transport, fulfilling its statutory responsibilities to tackle discrimination in the work place. To this end the Company has developed a corporate review of equality and diversity with action plans for community engagement, supplier diversity, training and development.

The Company has established a working group to drive the programme of equality and inclusion throughout the organisation and deliver equal opportunities at work. The Company will not discriminate on the grounds of sex, disability, race, gender, reassignment, sexual orientation, marital status, ethnic or national origin, religion or belief, age or membership or non-membership of a trade union. It is the policy of the Company that training, career development and promotional opportunities should be available to all employees.

Details of the number of employees and related costs can be found in note 5 to the financial statements on page 18 and 19.

CHARITABLE CONTRIBUTIONS

During the year the Company made no charitable or political donations (2010 £nil)

GOING CONCERN

As highlighted in note 12 and note 15 to the financial statements, the Company meets its day-to-day working capital requirements principally through available cash resources and partially through a sub-debt facility which is in place until the earlier of the date of expiry or termination of the Concession Agreement, with interest payments calculated at a fixed annual rate.

The Company's forecasts and projections, taking account of reasonably possible changes in counterparty performance, show that the Company expects to be able to continue to operate within the level of its current facilities.

After making enquiries, the Directors have a reasonable expectation that the Company has adequate resources to continue in operational existence for the foreseeable future. Accordingly, they continue to adopt the going concern basis in preparing the annual report and accounts.

REAPPOINTMENT OF AUDITOR

In accordance with s485 Companies Act 2006 a resolution to reappoint Deloitte LLP as auditor will be proposed at the forthcoming Annual General Meeting Board.

DIRECTORS' REPORT (continued)

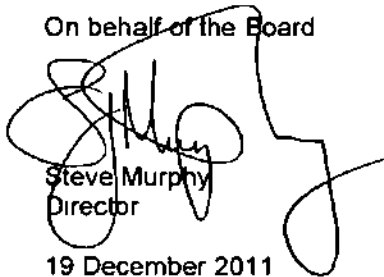
STATEMENT AS TO DISCLOSURE OF INFORMATION TO AUDITOR

Each of the persons who is a Director at the date of approval of this report confirms that

- as far as the Director is aware, there is no relevant audit information of which the Company's auditor is unaware, and
- the Director has taken all steps that he/she ought to have taken as a Director in order to make himself/herself aware of any relevant audit information and to establish that the Company's auditor is aware of that information

This confirmation is given and should be interpreted in accordance with the provision of s418 of the Companies Act 2006

On behalf of the Board



Steve Murphy
Director

19 December 2011

Great Central House
Marylebone Station
Melcombe Place
London
NW1 6JJ

DIRECTORS RESPONSIBILITIES STATEMENT

The Directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulations

Company law requires the Directors to prepare such financial statements for each financial year. Under that law the Directors have elected to prepare financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Company and of the profit or loss of the Company for that period. In preparing these financial statements, the Directors are required to

- select suitable accounting policies and then apply them consistently,
- make judgements and accounting estimates that are reasonable and prudent,
- state whether applicable UK accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements, and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF LONDON OVERGROUND RAIL OPERATIONS LIMITED

We have audited the financial statements of London Overground Rail Operations Limited for the year ended 31 March 2011 which comprise the Profit and Loss Account, the Balance Sheet, the Cash Flow Statement and the related notes 1 to 25. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditor

As explained more fully in the Directors' Responsibilities Statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed, the reasonableness of significant accounting estimates made by the directors, and the overall presentation of the financial statements.

Opinion on financial statements

In our opinion the financial statements

- give a true and fair view of the state of the company's affairs as at 31 March 2011 and of its profit for the year then ended,
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice, and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on other matter prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF LONDON OVERGROUND RAIL OPERATIONS LIMITED (continued)

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us, or
- the financial statements are not in agreement with the accounting records and returns, or
- certain disclosures of directors' remuneration specified by law are not made, or
- we have not received all the information and explanations we require for our audit



Simon Letts BA FCA (Senior statutory auditor)
for and on behalf of Deloitte LLP
Chartered Accountants and Statutory Auditor
London, United Kingdom
19 December 2011

London Overground Rail Operations Limited

**PROFIT AND LOSS ACCOUNT
FOR THE YEAR ENDED 31 MARCH 2011**

	Notes	Year ended 31 March 2011 £'000	Year ended 31 March 2010 £'000
Turnover	1b,2	126,253	102,017
Cost of sales		<u>(113,682)</u>	<u>(82,344)</u>
Gross profit		12,571	19,673
Administrative expenses		<u>(11,750)</u>	<u>(15,467)</u>
Operating profit	3	821	4,206
Net interest receivable	6	<u>813</u>	<u>225</u>
Profit on ordinary activities before taxation		1,634	4,431
Tax charge on profit on ordinary activities	7	<u>(499)</u>	<u>(1,427)</u>
Profit on ordinary activities after taxation	18	<u>1,135</u>	<u>3,004</u>

A reconciliation of movement in shareholders' funds is given in note 19

All items in the profit and loss account relate to continuing operations

STATEMENT OF TOTAL RECOGNISED GAINS AND LOSSES

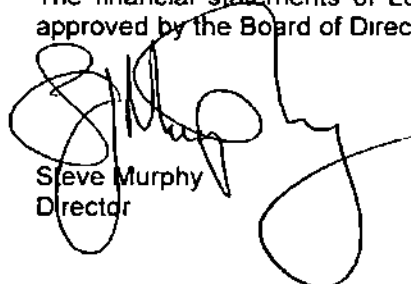
	Notes	Year ended 31 March 2011 £'000	Year ended 31 March 2010 £'000
Profit for the financial year		1,135	3,004
Actuarial gain on post retirement obligation	22	1,132	693
Deferred tax relating to post retirement obligation		<u>(297)</u>	<u>(194)</u>
Total recognised gains for the year		<u>1,970</u>	<u>3,503</u>

London Overground Rail Operations Limited

BALANCE SHEET AS AT 31 MARCH 2011

	Notes	31 March 2011 £'000	31 March 2010 £'000
Fixed assets			
Intangible assets	8	2,013	2,573
Tangible assets	9	4,406	5,172
Current assets			
Stocks	10	1,009	320
Debtors	11	46,688	24,667
Cash at bank and in hand	12	<u>12,371</u>	<u>12,129</u>
		60,068	37,116
Creditors: amounts falling due within one year	14	<u>(56,024)</u>	<u>(36,367)</u>
Net current assets		4,044	749
Total assets less current liabilities		10,463	8,494
Creditors: amounts falling due after more than one year	15	<u>(2,000)</u>	<u>(2,000)</u>
Net assets excluding post retirement obligations		8,463	6,494
Post retirement obligations	22	<u>-</u>	<u>-</u>
Net assets		<u>8,463</u>	<u>6,494</u>
Capital and reserves			
Called up share capital	17	-	-
Profit and loss account			
- Deficit relating to post retirement obligations	18	-	-
- Others		8,463	6,494
Total profit and loss account		<u>8,463</u>	<u>6,494</u>
Shareholders' funds		<u>8,463</u>	<u>6,494</u>

The financial statements of London Overground Rail Operations Limited, registered number 5668786, were approved by the Board of Directors and authorised for issue on 19 December 2011



Steve Murphy
Director

London Overground Rail Operations Limited

CASH FLOW STATEMENT FOR THE YEAR ENDED 31 MARCH 2011

	Notes	Year ended 31 March 2011 £'000	Year ended 31 March 2010 £'000
Net cash inflow from operating activities	13	994	281
Returns on investment and servicing of finance			
Interest received		56	56
Interest paid		(60)	(117)
Net cash outflow from returns on investment and servicing in finance		(4)	(61)
Taxation		(43)	-
Capital Expenditure			
Tangible assets		(705)	(2,527)
Net cash inflow/(outflow) before management of liquid resources and financing		242	(2,307)
Financing			
Decrease in profit share owed to Rail for London due more than one year	15	-	(454)
Decrease in senior debt falling due less than one year	21	-	-
Decrease in subordinated debt falling due more than one year	15	-	(3,000)
Net cash outflow from financing		-	(3,454)
Increase/(Decrease) in cash in the year		242	(5,761)
Cash at bank and in hand			
Opening balance	13	12,129	17,890
Closing balance	13	12,371	12,129

London Overground Rail Operations Limited

Notes to the financial statements for the year ended 31 March 2011

1. ACCOUNTING POLICIES

a) Basis of preparation

The financial statements have been prepared under the historical cost convention, and in accordance with applicable United Kingdom laws and accounting standards. A summary of the principal accounting policies adopted by the Directors, which have been applied consistently in the current and prior periods, is shown below.

b) Turnover

Turnover is the total amount receivable by the Company for services provided, excluding VAT and trade discounts.

Turnover reflects the following:

- I Concession payments payable to the Company from Transport for London in respect of the passenger services it operates. Concession payments are recognised in the period to which the payment relates and are enshrined in the Concession Agreement with Transport for London.
- II Enhancement income relates to station enhancement works undertaken by the Company on behalf of Transport for London. These contracts are fixed price in nature and income is recognised to match the costs as incurred. If it is anticipated that a contract, or a separate and identifiable component of the contract, will generate a loss, then the loss is reported immediately with provision for anticipated future costs.
- III Compensation payments from Transport for London for the delay in the delivery of the new fleet of Class 378 electric trains. These payments are as prescribed in the Concession Agreement with Transport for London. Income is recognised to match the lease costs of the old fleet incurred as a result of the delay.
- IV 10% of passenger income is paid to the Company through the operation of a revenue share with Transport for London. Passenger income represents agreed amounts attributed to the London Overground services by the income allocation systems of the Railway Settlement Plan Limited, principally in respect of passenger receipts, based on detailed surveys of passenger flows. The Income is recognised in the period in which the passenger travel occurs.
- V Receipts for payments under the operational performance regime contained within the Concession Agreement with Transport for London. Under this regime the Company is incentivised to minimise the level of delay. If the Company delivers less delay than the target then a payment is received from Transport for London. If the Company delivers more delay than the target then a payment is made by the Company to Transport for London. Such amounts are accounted for in the period to which the operational performance relates.
- VI Station income is received from other train operating companies for using and stopping at stations operated by the Company. The Income is agreed annually and invoiced and recognised in 13 equal periodic instalments throughout the year.
- VII Depot income is received from other train operating companies for works carried out at the Company's depot at Willesden and for stabling and fuelling units owned by other train operating companies at the depot. Income is invoiced and recognised when the work is complete.
- VIII Other income is derived from car park income, commissions and other services and is recognised in the profit and loss account upon completion of the service.

Notes to the financial statements for the year ended 31 March 2011 (continued)

1 ACCOUNTING POLICIES (Continued)

c) Taxation

Current tax, including United Kingdom Corporation tax and foreign tax, is provided at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted or substantively enacted by the balance sheet date

In accordance with FRS 19 "Deferred Tax", deferred taxation is recognised in respect of all timing differences that have originated but not reversed at the balance sheet date where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date. Timing differences are differences between the Company's taxable profits and its results as stated in the financial statements that arise from the inclusion of gains and losses in tax assessments in periods different from those in which they are recognised in the financial statements

A net deferred tax asset is regarded as recoverable and therefore recognised only when, on the basis of all available evidence, it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted. Deferred tax is measured at the average tax rates that are expected to apply in the period in which the timing differences are expected to reverse based on the tax rates and laws that have been enacted or substantially enacted by the balance sheet date. Deferred tax assets are not discounted

d) Tangible fixed assets

Tangible fixed assets are stated at cost including directly attributable finance costs, net of depreciation and provision for impairment. Depreciation is provided on all tangible fixed assets at rates calculated to write off the cost, less estimated residual value, of each asset on a straight line basis over its expected useful economic life, as follows

- I Short leasehold buildings, plant and equipment and infrastructure improvements – over the remaining lease term or remaining asset life in line with the Concession Agreement as appropriate,
- II Assets in the course of construction are not depreciated until commissioned. Once commissioned, assets are depreciated in line with the Concession Agreement. Assets which are listed in the Concession Agreement are depreciated over their economic useful life whilst other assets are depreciated over the shorter of the lease term or their economic useful life

e) Operating costs

Operating costs are capitalised during the construction period. Following commissioning, regular operating and maintenance costs and London Overground Rail Operations Limited central costs are expensed to the profit and loss account as incurred

f) Stocks

Stocks are stated at the lower of cost and net realisable value. Stock materials are held at an average unit price. In determining the cost of raw materials, consumables and goods purchased for resale, the average cost is used

Notes to the financial statements for the year ended 31 March 2011 (continued)

1. ACCOUNTING POLICIES (continued)

g) Defined Benefit Schemes

The Company operates a defined benefit scheme providing benefits based on final pensionable pay. The assets of the scheme are held separately from those of the Company. Contributions to the scheme are charged to the profit and loss account so as to spread the cost of pensions over employees' working lives within the Company.

For the Company's defined benefit scheme, in accordance with FRS 17 'Retirement Benefits' the service cost of the pension provision relating to the period, together with the cost of any benefits relating to past service, is charged to the profit and loss account. A charge equal to the increase in present value of the scheme liabilities and a credit equivalent to the Company's long term expected returns on the assets are included in the profit and loss account under interest.

The difference between the market value of the assets of the scheme and the present value of the accrued pension liabilities is shown as an asset or liability on the balance sheet net of deferred tax. Any difference between the expected return on assets and that actually achieved is recognised in the statement of total recognised gains and losses along with differences arising from experience or assumption changes.

h) Leased assets

The Company does not have any assets financed through a finance lease. All leases are therefore regarded as operating leases and the payments made under them are charged to the profit and loss account over the lease term on a straight line basis.

i) Intangible fixed assets

Intangible fixed assets are the costs incurred by the Company to obtain the London Rail Concession. Bidding costs, incurred by the Company's parents prior to contract award on the 2 July 2007, have been charged to the Company where they have been capitalised as an intangible fixed asset and amortised over the life of the Concession. In accordance with Financial Reporting Standard 11, the intangible fixed asset is subject to an impairment review each year to ensure that it is recorded in the Financial Statements at no more than the recoverable amount.

The Company has expensed all costs incurred after being awarded the Concession on the 2 July 2007 until trading commenced on the 11 November 2007.

j) Long-term contract balances

Amounts recoverable on long-term contracts which are included in debtors are stated at the net sales value of the work carried out less amounts received as progress payments on account. Excess progress payments are included in creditors as payments on account.

London Overground Rail Operations Limited

Notes to the financial statements for the year ended 31 March 2011 (continued)

2 TURNOVER

Turnover originates in the United Kingdom and derives from the operation of passenger railway services and associated activities

Turnover for the year can be analysed as follows

	Year ended 31 March 2011 £'000	Year ended 31 March 2010 £'000
Concession payments	80,866	71,046
Enhancement income	25,234	8,470
Compensation payments received for late delivery of new fleet	-	6,128
Passenger income	6,876	4,902
Performance regime income	3,545	4,131
Station income received	3,990	2,832
Depot income	1,725	1,370
Other	4,017	3,138
	126,253	102,017

3 OPERATING PROFIT

Operating profit for the year is stated after charging

	Year ended 31 March 2011 £'000	Year ended 31 March 2010 £'000
Access charges payable to Network Rail	10,464	11,462
Operating lease rentals		
- rolling stock charge	2,102	4,807
- other plant and equipment	1,627	1,623
Depreciation and amortisation		
- tangible fixed assets, owned	1,471	1,137
- intangible assets	560	559
Auditor's remuneration		
- fees payable to the Company's auditor for the audit of the Company's annual accounts	44	35
- fees payable to the Company's auditor for non audit services	1	1
	1	1

London Overground Rail Operations Limited

Notes to the financial statements for the year ended 31 March 2011 (continued)

4 DIRECTORS' REMUNERATION

	Year ended 31 March 2011 £'000	Year ended 31 March 2010 £'000
Emoluments	56	-
Company contribution to money purchase pension schemes	8	-
	64	-

	Year ended 31 March 2011 No.	Year ended 31 March 2010 No
The number of directors who:		
Are members of a defined pension scheme	1	-
	1	-

5. STAFF NUMBERS

The average number of people employed by the Company during the year, including directors, was as follows

	Year ended 31 March 2011 No.	Year ended 31 March 2010 No
Customer Services	484	377
Operations	433	379
Fleet	108	78
General	104	106
	1,129	940

London Overground Rail Operations Limited

Notes to the financial statements for the year ended 31 March 2011 (continued)

5. STAFF NUMBERS (Continued)

The aggregate payroll costs of these people were as follows

	Year ended 31 March 2011 £'000	Year ended 31 March 2010 £'000
Wages and salaries	41,185	29,934
Social security costs	3,206	2,669
Other pension costs	5,510	2,642
	<u>49,901</u>	<u>35,245</u>

6 NET INTEREST RECEIVABLE

	Year ended 31 March 2011 £'000	Year ended 31 March 2010 £'000
Interest receivable and similar income		
Interest receivable on bank deposits	56	56
Interest receivable on pension assets	817	286
	873	342
Interest payable and similar charges		
Interest payable on Subordinate Debt	(60)	(117)
Interest payable on Senior Debt	-	-
Other	-	-
	<u>(60)</u>	<u>(117)</u>
Net interest receivable	<u>813</u>	<u>225</u>

London Overground Rail Operations Limited

Notes to the financial statements for the year ended 31 March 2011 (continued)

7. TAX CHARGE ON PROFIT ON ORDINARY ACTIVITIES

<u>Analysis of tax charge for the year</u>	Year ended 31 March 2011 £'000	Year ended 31 March 2010 £'000
Current tax		
UK corporation tax	175	355
Group relief payable	567	1,068
Adjustments in respect of previous periods		
UK Corporation tax	(311)	-
Group relief payable	296	27
Total current tax	<u>727</u>	<u>1,450</u>
Deferred tax		
Origination and reversal of timing differences (note 16)	73	(113)
Deferred tax arising on defined benefit cost (note 22)	(297)	116
Adjustment in respect of prior periods	(37)	(26)
Adjustment due to Rate Change	33	-
Total deferred tax	<u>(228)</u>	<u>(23)</u>
Total tax on profit on ordinary activities	<u>499</u>	<u>1,427</u>

Factors affecting the tax charge for the current period

The differences between the total current tax charge shown above and the amount calculated by applying the standard rate of UK corporation tax to the profit before tax are as follows

	Year ended 31 March 2011 £'000	Year ended 31 March 2010 £'000
Profit on ordinary activities before tax	<u>1,634</u>	<u>4,431</u>
Profit on ordinary activities multiplied by the standard rate of corporation tax in the UK of 28% (2010 28%)	457	1,241
Effects of:		
Expenses not deductible for tax purposes	55	185
Capital allowances in excess of depreciation	10	53
Other timing differences	(83)	60
FRS 17 adjustment	546	(98)
FRS 17 adjustment – finance income	(229)	(80)
FRS 17 adjustment – other adjustment	-	62
Rate Difference	(14)	-
Adjustments to tax charge in respect of previous periods	(15)	27
Tax charge for the year	<u>727</u>	<u>1,450</u>

London Overground Rail Operations Limited

Notes to the financial statements for the year ended 31 March 2011 (continued)

8 INTANGIBLE FIXED ASSETS

	Cost of Concession £'000
Cost	
As at 1 April 2010 and 31 March 2011	3,919
Amortisation	
As at 1 April 2010	(1,346)
Charge for the year	(560)
At 31 March 2011	(1,906)
Net book value	
As at 31 March 2011	2,013
As at 31 March 2010	2,573

9 TANGIBLE FIXED ASSETS

	Short leasehold £'000	Plant and machinery £'000	Infrastructure improvements Under construction £'000	Total £'000
Cost				
At 1 April 2010	3,912	3,022	178	7,112
Additions	252	300	157	709
Transfers	85	89	(178)	(4)
	4,249	3,411	157	7,817
At 31 March 2011	4,249	3,411	157	7,817
Depreciation				
At 1 April 2010	(662)	(1,278)	-	(1,940)
Charge for the year	(864)	(607)	-	(1,471)
	(1,526)	(1,885)	-	(3,411)
At 31 March 2011	(1,526)	(1,885)	-	(3,411)
Net book value				
As at 31 March 2011	2,723	1,526	157	4,406
As at 31 March 2010	3,250	1,744	178	5,172

London Overground Rail Operations Limited

Notes to the financial statements for the year ended 31 March 2011 (continued)

10 STOCKS

	31 March 2011 £'000	31 March 2010 £'000
Raw materials and consumables	1,222	597
Obsolete stock provision	<u>(213)</u>	<u>(277)</u>
	<u>1,009</u>	<u>320</u>

11 DEBTORS

	31 March 2011 £'000	31 March 2010 £'000
<u>Due within one year</u>		
Trade debtors	3,172	4,678
Rail settlement plan	7,516	1,787
Amounts owed by related parties	466	107
Other debtors	1,752	1,620
Prepayments and accrued income	<u>33,357</u>	<u>15,981</u>
	46,263	24,173
<u>Due after more than one year</u>		
Deferred tax	<u>425</u>	<u>494</u>
	46,688	24,667

12. CASH AT BANK AND IN HAND

Cash on deposit, at bank and in hand is £12.4 million (2010 £12.1 million). This includes a cash balance of £2.3 million (2010 £2.2 million) held to meet the requirements of the Concession Agreement set out by Transport for London. The Company is required to retain this in a separate bank account and these balances are therefore not available for other corporate purposes.

London Overground Rail Operations Limited

Notes to the financial statements for the year ended 31 March 2011 (continued)

13. ANALYSIS OF NET FUNDS

	At March 2010 £'000	Cash flow £'000	Non Cash item £'000	At March 2011 £'000
Cash in hand and at bank	12,129	242	-	12,371
Profit share owed to Rail for London due more than one year	-	-	-	-
Subordinated debt due more than one year	(2,000)	-	-	(2,000)
Net funds	10,129	242	-	10,371

The profit share owed to Rail for London is based on calculations as set out in the Concession Agreement between the Company and Rail for London. In accordance with the Agreement, no amounts are payable until after 31 March 2011.

RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN NET FUNDS

	31 March 2011 £'000	31 March 2010 £'000
Increase/(Decrease) in cash in the year	242	(5,761)
Decrease in profit share owed to Rail for London due more than one year	-	454
Decrease in subordinated debt due in more than one year	-	3,000
Increase/(Decrease) in net funds	242	(2,307)
Opening net funds	10,129	12,436
Closing net funds	10,371	10,129

London Overground Rail Operations Limited

Notes to the financial statements for the year ended 31 March 2011 (continued)

13 ANALYSIS OF NET FUNDS (continued)

RECONCILIATION OF OPERATING PROFIT TO NET CASH INFLOW FROM OPERATING ACTIVITIES

	Year ended 31 March 2011 £'000	Year ended 31 March 2010 £'000
Operating profit	821	4,206
Depreciation and amortisation	2,031	1,696
(Increase)/Decrease in stocks	(689)	62
Increase in debtors	(21,793)	(13,922)
Increase in creditors	20,624	8,239
	<u>994</u>	<u>281</u>
Net cash inflow from operating activities		

14 CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	31 March 2011 £'000	31 March 2010 £'000
Trade creditors	6,341	2,587
Rail settlement plan creditors	8,221	5,712
Amounts owed to related parties	3,244	2,351
Corporation tax payable	218	355
Other taxation and social security	2,306	2,408
Other creditors	3,377	670
Accruals and deferred income	31,211	21,499
Deferred season ticket income	1,106	785
	<u>56,024</u>	<u>36,367</u>

London Overground Rail Operations Limited

Notes to the financial statements for the year ended 31 March 2011 (continued)

15. CREDITORS: AMOUNTS FALLING DUE AFTER ONE YEAR

	31 March 2011 £'000	31 March 2010 £'000
Amounts owed to Rail for London	-	-
Amounts owed to Shareholders	<u>2,000</u>	<u>2,000</u>
	<u>2,000</u>	<u>2,000</u>
Analysis of debt:		
Debt can be analysed as falling due		
Between one and two years	-	-
Between two and five years	2,000	2,000
In five years or more	<u>-</u>	<u>-</u>
	<u>2,000</u>	<u>2,000</u>

The Company has a subordinated debt facility with MTR Corporation Limited and DB Regio UK Limited (formerly Laing Rail) for £2 million, this is repayable on the earlier of the date of expiry, or termination, of the term of the London Rail Concession under the Concession Agreement, however it can also be repaid earlier. Interest is charged at 2.5% per annum above the published Bank of England base rate and is payable quarterly.

16 DEFERRED TAX

	£'000
At 1 April 2010	494
Adjustment in respect of prior periods	37
Rate Change	(33)
Provided during the year	<u>(73)</u>
At 31 March 2011	<u>425</u>
Difference between accumulated depreciation, amortisation and capital allowances	239
Other timing differences	<u>186</u>
Deferred tax asset	<u>425</u>

London Overground Rail Operations Limited

Notes to the financial statements for the year ended 31 March 2011 (continued)

17. CALLED UP SHARE CAPITAL

	31 March 2011	31 March 2010
	No	No
Authorised:		
Ordinary shares of £1 each	2	2
	£	£
Allotted, called up and fully paid:		
2 Ordinary shares of £1 each	2	2

18 MOVEMENT IN RESERVES

	Pension Reserve £'000	Profit and Loss account £'000	Total £'000
At 31 March 2010	-	6,493	6,493
Profit for the year	-	1,135	1,135
Actuarial gain on post retirement obligations	1,132	-	1,132
Deferred tax relating to post retirement obligation	(297)	-	(297)
Current pension service cost in excess of current contribution	(1,481)	1,481	-
Other finance income	817	(817)	-
Employers share of interest cost	(2,258)	2,258	-
Expected return on section assets	1,790	(1,790)	-
Deferred tax arising on defined benefit cost	297	(297)	-
	-	8,463	8,463
At 31 March 2011	-	8,463	8,463

19 RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS

	Year ended 31 March 2011	Year ended 31 March 2010
	£'000	£'000
Profit for the year	1,135	3,004
Actuarial gain on post retirement obligations	1,132	693
Deferred tax relating to post retirement obligation	(297)	(194)
Net increase in shareholders' funds	1,970	3,503
Opening shareholders' funds	6,493	2,990
Closing shareholders' funds	8,463	6,493

London Overground Rail Operations Limited

Notes to the financial statements for the year ended 31 March 2011 (continued)

20. FINANCIAL COMMITMENTS

The Company has the following annual commitments, amounting to £2.3 million due under operating leases, which expire as follows

	Rolling stock £'000
Operating leases which expire	
Within 1 year	-
Between 1 and 5 years	2,262
In five years or more	-
	2,262

The Company has contracts with Network Rail Infrastructure Limited for access to the railway track infrastructure (track, station and depots). These contracts are for a remaining period of three years. The contracts may be terminated by joint agreement between the companies.

The Company is committed to pay a fixed charge of £5.9 million (2010: £4.8 million) in the next financial year including £3.6 million for station and depot leases. Thereafter Network Rail contracts will rise by RPI. In addition, a variable fixed charge is levied on the basis of train miles actually run.

21. TRANSACTIONS WITH RELATED PARTIES

During the period the Company purchased goods and services from associated undertakings as shown

	Year ended 31 March 2011 £'000	Year ended 31 March 2010 £'000
MTR Corporation Limited	10	152
DB Regio UK Limited	578	502
Chiltern Railway Company Limited	339	209
	927	863

London Overground Rail Operations Limited

Notes to the financial statements for the year ended 31 March 2011 (continued)

21. TRANSACTIONS WITH RELATED PARTIES (continued)

Amounts owed to / (owed from) related parties

	31 March 2011 £'000	31 March 2010 £'000
MTR Corporation Limited	1,607	1,176
DB Regio UK Limited	1,607	1,175
Chiltern Railway Company Limited	(382)	(107)
Tyne and Wear Metro Limited	(66)	
	<u>2,766</u>	<u>2,244</u>

The relationship of the Company to these companies is as follows

MTR Corporation Limited owns 50% of the joint venture along with DB Regio UK Limited who owns the other 50%. Chiltern Railway Company Limited is a 100% owned subsidiary of M40 Trains Limited who in turn is 100% owned by DB Regio UK Limited

Shareholder loans

The Company has the following long-term subordinated debt from its shareholders

	31 March 2011 £'000	31 March 2010 £'000
MTR Corporation Limited	1,000	1,000
DB Regio UK Limited	1,000	1,000
	<u>2,000</u>	<u>2,000</u>

Interest charged to the Company for long-term subordinated debt during the period as shown

	Year ended 31 March 2011 £'000	Year ended 31 March 2010 £'000
MTR Corporation Limited	30	59
DB Regio UK Limited	30	58
	<u>60</u>	<u>117</u>

London Overground Rail Operations Limited

Notes to the financial statements for the year ended 31 March 2011 (continued)

22. POST RETIREMENT OBLIGATIONS

	31 March 2011 £'000	31 March 2010 £'000
Closing pension scheme liability	-	-
Deferred tax asset	-	-
Net pension liability	-	-

Defined benefit pension schemes

The Company operates a defined benefit scheme for the benefit of the employees and executive directors. The London Overground Section is part of the Railways Pension Scheme, but its assets and liabilities are identified separately from the remainder of the Scheme. The assets of the London Overground Section are administered by trustees in a fund independent from the assets of the Company.

The London Overground Section is a shared cost arrangement whereby the Company is only responsible for a share of the cost. The figures reported below therefore represent only the Company's share of the cost, except that the tables reconciling the Section liabilities and assets from the start to the end of the year are presented before the deduction of the members' share of the defined benefit cost, or the surplus or deficit. This is for simplicity of interpretation and for consistency with the liabilities and assets quoted in the table showing the pension scheme liability or asset at the end of the year.

Employer contributions for the year ending 31 March 2011 are 15.9% of Section pay, equal to 60% of the long-term joint contribution rate of 26.5% of Section Pay. This rate will be reviewed following completion of the next actuarial valuation of the Section due 31 December 2010.

The contributions are determined by a qualified actuary on the basis of triennial valuations using the projected unit method.

There were no outstanding or prepaid contributions at either the beginning or the end of the financial period.

The London Overground Section is open to new members.

London Overground Rail Operations Limited

Notes to the financial statements for the year ended 31 March 2011 (continued)

22. POST RETIREMENT OBLIGATIONS (continued)

Membership data

	31 March 2011 No.	31 March 2010 No
<i>Active members</i>		
Number of active members	937	843
Annual payroll for active members (£'000)	28,599	24,554
Average age of active members	43 years	43 years
<i>Deferred members</i>		
Number of deferred members	100	70
Total payroll for deferred pensions (£'000)	169	121
Average age of deferred members	44 years	43 years
<i>Pensioner members (including dependants)</i>		
Number of pensioner members	22	17
Annual payroll for pension members (£000)	105	67
Average age of pensioner members	62 years	62 years

Summary of assumptions

	31 March 2011 % pa	31 March 2010 % pa
Rate of increase in salaries	4.6	4.8
Rate of increase for pensions in payment	2.6	3.8
Discount rate	5.6	5.5
Inflation	3.6	3.8
Rates of increase for deferred pensioners	2.6	3.8

The assumptions used by the actuary are the best estimates chosen from a range of possible actuarial assumptions that, due to the timescale covered, may not necessarily be borne out in practice

Mortality rates

	31 March 2011 Years
Male currently age 65	
Pension under £8,500 pa or pensionable pay under £30,000 pa	19.8
Others	21.5
Male currently age 45	
Pension under £8,500 pa or pensionable pay under £30,000 pa	22.2
Others	23.7
Female currently age 65	
Pension under £3,000 pa or pensionable pay under £30,000 pa	21.7
Others	22.7
Female currently age 45	
Pension under £3,000 pa or pensionable pay under £30,000 pa	23.2
Others	24.2

London Overground Rail Operations Limited

Notes to the financial statements for the year ended 31 March 2011 (continued)

22. POST RETIREMENT OBLIGATIONS (continued)

Pension scheme liability at end of year

The fair value of the London Overground Schemes' assets, which are not intended to be realised in the short-term and may be subject to significant change before they are realised, and the present value of the scheme's liabilities, which are derived from cash flow projections over long periods and are thus inherently uncertain, were

	Expected rate of return %	31 March 2011 £'000	Expected rate of return %	31 March 2010 £'000
Equities	7.8	42,020	8.3	27,704
Government Bonds	4.4	2,186	4.5	3,666
Non-Government Bonds	5.5	-	-	-
Property	7.5	-	7.6	2,958
Other	3.8	373	3.9	382
		<hr/>		<hr/>
Fair value of plan assets	7.6	44,579	7.8	34,710
Present value of scheme liabilities		<hr/> (62,942)		<hr/> (59,477)
Deficit in the scheme		(18,363)		(24,767)
Members' share of deficit		7,345		9,907
Deficit expected to be recovered after end of concession period		<hr/> 11,018		<hr/> 14,860
Employer's share of gross pension liability		-		-
Related deferred tax asset		<hr/> -		<hr/> -
Net pension liability		<hr/> -		<hr/> -

The amount of this net pension liability would have a consequential effect on reserves

London Overground Rail Operations Limited

Notes to the financial statements for the year ended 31 March 2011 (continued)

22. POST RETIREMENT OBLIGATIONS (continued)

Reconciliation of pension scheme liability

	Year ended 31 March 2011 £'000	Year ended 31 March 2010 £'000
Opening Pension Scheme liability	-	(1,107)
Employer's share of pension cost	(4,616)	(2,611)
Employer contributions	3,484	3,025
Actuarial gain recognised in the STRGL	1,132	693
	<hr/>	<hr/>
Closing pension scheme liability	-	-

The actuarial loss recognised in the statement of total recognised gains and losses represents the Company's proportionate share of the experienced gains and losses arising on the scheme's liabilities and assets in the year. Due to the elements of the scheme's deficit allocated to members and the proportion expected to be recovered after the end of the concession period it is not meaningful to allocate this amount between its constituent parts.

Disclosed pension cost

	Year ended 31 March 2011 £'000	Year ended 31 March 2010 £'000
Employer's share of service cost	4,965	2,674
Employer's share of interest cost	2,258	1,396
Interest on concession adjustment	(817)	(286)
Employer's share of expected return on assets	(1,790)	(1,173)
	<hr/>	<hr/>
Employer's share of pension cost	4,616	2,611

London Overground Rail Operations Limited

Notes to the financial statements for the year ended 31 March 2011 (continued)

22 POST RETIREMENT OBLIGATIONS (continued)

Changes in the present value of the defined benefit obligation

	Year ended 31 March 2011 £'000	Year ended 31 March 2010 £'000
Opening scheme liabilities	(59,477)	(30,211)
Service cost	(8,224)	(4,405)
Interest cost	(3,763)	(2,327)
Experience gains/(losses) on the scheme liabilities	10,029	(22,237)
Benefits paid	(1,507)	(297)
	<u>(62,942)</u>	<u>(59,477)</u>
Present value of scheme liabilities		

Reconciliation of value of assets

	Year ended 31 March 2011 £'000	Year ended 31 March 2010 £'000
Opening value of scheme assets	34,710	21,261
Expected return on assets	2,983	1,955
(Loss)/Gain on assets	(308)	6,418
Employer contributions	3,484	3,025
Member contributions	2,203	1,754
Benefits paid	1,507	297
	<u>44,579</u>	<u>34,710</u>
Closing fair value of plan assets		

Costs and income that were reflected on the shared cost basis in the profit and loss account and statement of total recognised gains and losses for the London Overground Scheme has been grossed up to 100%

London Overground Rail Operations Limited

Notes to the financial statements for the year ended 31 March 2011 (continued)

22. POST RETIREMENT OBLIGATIONS (continued)

Historical information in respect of the gross value of the scheme

	31 March 2011 £'000	31 March 2010 £'000	31 March 2009 £'000
Present value of scheme liabilities	62,942	59,477	30,211
Fair value of scheme assets	44,579	34,710	21,261
Gross deficit in the scheme	(18,363)	(24,767)	(8,950)
Experience gain on scheme liabilities	2,416	1,174	(191)
Experience loss on scheme assets	185	(3,851)	5,681

23. CONTINGENT LIABILITIES

The Company has one performance bond with Bayerische Landesbank dated 23 July 2010 for £10,797,456, this bond expires at the end of the concession and has been guaranteed by Deutsche Bahn AG, Germany

24. ULTIMATE PARENT COMPANY

The Company is owned and jointly controlled by DB Regio UK Limited and MTR Corporation Limited. The Directors consider there to be no ultimate controlling party and no ultimate parent undertaking

25. SUBSEQUENT EVENTS

On 2 December 2011 The Company made a payment of £1,000,000 to MTR Corporation Limited and a payment of £1,000,000 to DB UK Regio Limited for the repayment in full of the long-term subordinated debt from its shareholders