



Mr. Tom Cole
Head of Competition
Office of Rail and Road
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DB Cargo (UK) Limited
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Hans-Georg Werner
Chief Executive Officer

4 February 2019

Dear Mr Cole,

Rotherham Steel Terminal

1. We refer to recent discussions between DB Cargo (UK) Limited ("DBC") and the Office of Rail and Road ("ORR") concerning the future development of Rotherham Steel Terminal. DBC is grateful for the open and constructive dialogue it has maintained with the ORR, which has resulted in the new development proposal that we are now seeking to implement with key rail freight stakeholders at the site.

2. DBC understands and takes very seriously its responsibilities to deal with railway connected land and facilities fairly, and in accordance with applicable law and regulation. We are also supportive of the ORR's 'Agreed Code of Practice on access to freight sites¹' and in particular the Code's principal objective:

"It is desirable for freight sites to be used in such manner as to maximise capacity whilst taking account of the interests of existing users, tenants and customers. [Para.F.1]"

3. DBC maintains high standards of business conduct and governance, which help achieve the Code's important objectives. We have taken on board valuable feedback from the ORR's assessment of both arrangements at Rotherham and DBC's own internal processes and controls. The company will ensure that this feedback results in further business improvements wherever possible.

4. DBC will actively support growth at Rotherham and across its wider estate of rail connected terminals. The company is grateful for the opportunity to restate its commitment to do so in a fair, open and transparent manner that best serves the interests of rail freight.



2/2

5. We are happy for the ORR to publish this letter.

Yours faithfully

A handwritten signature in blue ink, appearing to read 'Hans-Georg Werner', with a long horizontal flourish extending to the right.

Hans-Georg Werner
Chief Executive Officer
DB Cargo (UK) Limited

¹ <http://orr.gov.uk/rail/publications/research-and-studies/monitoring-markets/access-to-rail-freight-sites>